September 14, 2020

Supervisor Kelly Long Chair, Ventura County Board of Supervisors 800 South Victoria Ave. Ventura, CA 93009

RE: SUPPORT of a CWA Agreement for the County of Ventura

Dear Madame Chair:

My name is Albert Canchola and I am the owner operator of A.C. & Sons Concrete. I am writing you in support of a Community Workforce Agreement for the County of Ventura. I have been in the construction industry for over 25 years and have worked in construction compliance for 5 years. It is my professional opinion that a Community Workforce Agreement is inclusive for all contractors both union and non-union. When I bid on these project's I must pay prevailing wages regardless of union status. It does not increase nor effect the cost of the project.

In addition, a CWA would create new opportunities for local contractors like myself. Please move forward with the CWA's for Ventura County. I believe they are in the best interest for the County of Ventura so therefore I am in full support of moving forward with a CWA.

Sincerely,

Albert Canchola

RE: Letter of Comment to the Board of Supervisors, Agenda Item #40

Good Afternoon, I submit this letter as the Principle Investigator for the Economic Impact Analysis conducted on behalf of the General Laborers Union 585. This analysis applies the total number of local workers hired for the ten OUHSD projects in 2019-2020. Using employment of 241 local workers for a construction of a new educational or vocational building, analysis shows an indirect impact additional 29 jobs supported in supply chain sectors and an induced impact of 74 jobs supported in sectors providing household goods. These subsectors include limited/full-service restaurants, wholesalers, retailers, healthcare providers, etc. There was an additional impact of \$1.9 million in supply chain wage earnings, and \$3.7million in wage earnings for sectors providing household goods. The model also attributes tax collection at the county level of just over \$64,000 derived from supply chain purchases, and just over \$129,000 derived from household purchases due to the local employment of 241 workers in a construction project.

From this analysis, it can be inferred that the opportunity cost of employing 286 laborers from outside of Ventura County for the ten OUHSD projects is equal to or greater than the impacts calculated for the 241 local laborers.

The benefits of collaboration with the Union for county infrastructure projects is broad in scope to the greater community. The Union apprenticeship program is the <u>only</u> DAS accredited program available within Ventura County, there are no other training program for construction trades (a sector representing 4% of county GDP) available in Ventura County, DAS approved or otherwise. Therefore, support of Union agreements contributes both to the economic engine of Ventura County, an effort sorely needed in the context of the current pandemic and concomitant economic downturn, and contributes to the economic opportunity afforded to community members who are seeking vocational education and training.

Ventura County Board of Supervisors Attn: Clerk of the Board

Re: Agenda Item 40, Community Workforce Agreement

Dear Board of Supervisors,

I am resident of Oxnard. I have lived here nearly all my life and have worked for Fence Factory for twenty years. I have been trained in every aspect of safety and the skills of my craft, which is fence building. I have worked all around Ventura County including the military bases, building fences and related projects that I have been proud to show my family and friends every time I drive by.

I have two separate pension plans during my twenty years in the construction industry, one for my prevailing wage benefits and one based on the profits of the business that I proudly contribute to.

I write to you to ask you to oppose a CWA or PLA for the County of Ventura Public Works projects. I am not a union employee and am not required to pay any dues or fees to my employer. I do know my employer will not sign a PLA or CWA and I will not have the opportunity to work on any of those projects like I have for the past twenty years if you approve it. I truly believe this will literally take food off my table and my co-workers.

Thank you for your consideration,

Amador Zuniga

Amader Zongsn

From: Ana Hernandez < AHernandez@abcsocal.net>
Sent: Monday, September 14, 2020 1:16 PM

To: ClerkoftheBoard; Bennett, Steve; Long, Kelly; Parks, Linda; Supervisor Huber; Zaragoza, John

Subject: CWA

CAUTION: If this email looks suspicious, DO NOT click. Forward to Spam.Manager@ventura.org

MESSAGE: Opposition to Community Workforce Agreement (otherwise known as a PLA) --Please read during the meeting

Dear Members of the Board:

I am writing regarding the Community Workforce Agreement (CWA) study submitted by your public works staff. Your staff examined this Item and came up with some notable findings:

- 1. Cost's would go up under a CWA.
- 2. Local workers would be shut out in favor of union workers from LA, Santa Barbara, and San Luis Obispo Counties.
- 3. Ventura County Apprentices trying to get their on the job training would be prevented from working under the proposed CWA.

Bottom line, CWA's increase costs, keep local non-union companies from bidding on projects, restrict the use of a contractor's core workforce, prevents local Apprentices from working on the site, and reduces competition. I strongly urge your Board to reject the use of a CWA.

Best regards,

Ana Hernandez

From: romerotony63 < romerotony63@gmail.com>

Sent: Sunday, September 13, 2020 7:02 PM

To: Long, Kelly

I am writing to express my support for the community workforce agreement . I also believe that a CWA would provide more openings for individuals looking to start a career. A CWA would help ensure the opportunity to work closer to home so they can be more active in their communities. It's very important to support local businesses which brings in revenue.

Thank you

Anthony Romero

Sent from my Galaxy Tab® S2

From: Anthony Ventura <anthonyventura2010@yahoo.com>

Sent: Saturday, September 12, 2020 10:31 AM

Cc: Long, Kelly

Subject: CWA Ventura County

Good morning Supervisor Long,

My name is Anthony Ventura Jr, I was raised in Ventura County nearly my entire life. My father has a been a Union Carpenter since before I was born. I can remember growing up with him not always around for many of my sports or school events. He has always worked out of town and very rarely worked close to home and when he did, it wasn't for an extended period of time. I too have become a Union Carpenter and now I face the same difficulties as my father did. I was helping coach my sons baseball games, when I had a job closer to the county, in which I was able to make his practices and weekend games. Mid season the job ended and had to travel further to work. I was no long able to attend practices and help out his team. I drive by jobs in the county on my way to work, that I wish were Union jobs, but instead are not Union, as I continue to drive 1-2 hours to work. I would appreciate if you support the CWA, so that I don't have to relive the past and have a better future for me and my family. I as a Union Carpenter support the CWA.

Thanks Anthony Ventura

From: b <benjaminhatcher@hotmail.com>
Sent: Saturday, September 12, 2020 10:57 AM

To: Long, Kelly

Subject: Supporting the CWA

Good morning Supervisor Long,

My name is Benjamin Hatcher. I'm a 3rd generation Ventura County resident and a 2nd generation carpenter. Many times as a carpenter we would have to go to work where the work is at. That means drives that are two hour plus one way and who knows what on the way back because of traffic. Over 15 years in the trade I could be certain that half of those years were out of Ventura county working or long hours on the road and some long weeks away from home. Bringing jobs to Ventura county benefit families and we can spend more time with the kids. I'm writing this email in the support of the CWA for our Ventura county residents. Local work I believe is a back bone of Ventura county and it's local cities.

Thank you for your time and consideration. Benjamin Hatcher and family

Sent from my iPhone

From: Bill Chappell <

Sent: Saturday, September 12, 2020 11:44 AM

To: ClerkoftheBoard

Cc: Bennett, Steve; Long, Kelly; Parks, Linda; Supervisor Huber; Zaragoza, John

Subject: RE: Opposition to Community Workforce Agreements (Please read at the meeting)

Sept. 12, 2020

Ventura County Board of Supervisors 800 S. Victoria Avenue Ventura, CA 93009-1940

RE: Opposition to Community Workforce Agreements

Dear Board of Supervisors:

I am writing regarding the item on Community Workforce Agreements (CWA) on the Ventura County Board of Supervisor related to a referral by Supervisor Zaragoza. As a contractor who would likely bid on County projects, I am **strongly opposed to CWAs and urge you to vote NO on this item.**

CWAs go by other names and are commonly referred to as Project Labor Agreements (PLAs) and they discriminate against 83% of the California construction workforce that are non-union, including my company. PLAs keep local non-union contractors from working on local projects.

These discriminatory agreements have four things in common:

- 1. Require contractors to run all labor through the union hall, including a contractor's existing employees.
- 2. When a non-union contractor is required to use union labor, it forces the contractor to invite workers onto the job site that may not be familiar with the contractor's safety protocols and processes.
- 3. Require contractors to pay into union health and retirement plans for non-union workers. This means the contractor is often paying double the health benefits and retirement contributions, when employee's will never benefit from the benefits under the union.
- 4. Prevents other local Apprenticeship programs from dispatching apprentices to the worksite, even if the contractor is already affiliated with an Apprenticeship program.

These four items found in every PLA, mean that my company will not bid on this project if a PLA is put in place. My employees would have to surrender their personal information to the union hall, my core workforce would be prevented from working on the job even if they are local, my apprentices wouldn't be allowed to be dispatched to the site, and I would have to pay twice into union programs. All of these requirements make it hard to compete and discourage contractor participation.

Bottom line, PLA's increase costs, keep local non-union companies from bidding on projects, restrict the use of my core workforce, require payment of benefits my employees will never get to see, prevents local Apprentices from working on the site, and reduces competition. I strongly urge your Board to reject the use of PLA's.

Regards

Bill Chappell: Ridgetop Development Ventura, CA Contractor # 405987



WESTAIRE HEATING & AIR CONDITIONING, INC.

4350 Transport Street # 105 Ventura, CA 93003 PH. # (805) 642-9993 FAX. # (805) 642-9996

Contractor's License # 356372 C-20 E-Mail westaire@sbcglobal.net

Members of the Board of Supervisors County of Ventura 800 S. Victoria Avenue Ventura, California 93009

RE: September 15, 2020 Board of Supervisors Agenda Item 40: Consideration of a Community Workforce Agreement Between the County of Ventura, Tri-Counties Building & Construction Trades Council and Signatory Craft Councils and Unions for Specified Public Works Contracts

Dear Ventura County Supervisor,

As a contractor that has worked on projects in Ventura county both past and present, I strongly urge you to include the Ventura County Contractor's Association (VCCA) in the negotiations for the Community Workforce Agreement (CWA) should the board vote to move forward with a CWA.

For decades, the county of Ventura has been developed, expanded, and maintained thanks to the work of both union and non-union companies. These companies comply with all labor and construction rules and continue to locally support the economic stimulation of the county.

Government mandated labor agreements (PLAs, PSAs, and CWAs), whether they be project specific, municipality specific, or local workforce specific, should be negotiated with contractor input as the contractor that builds the work is ultimately the only entity held responsible to deliver the project under the terms and conditions of any agreement. Lack of contractor input on such agreements can erode the benefits of the competitive bidding process, and cause resources to be spent on additional administrative requirements rather than actual construction of the project itself. Agencies and their projects directly benefit from the expertise provided by contractors who manage the day-to-day construction process.

Again, I urge you to include VCCA members in the negotiations if the board decides to move forward with the CWA. AGC and its members are committed to delivering timely projects that stay within budget and adhere to the highest safety standards.

Sincerely, But I Dear

Brad S Oelsen

President

A Community Workforce Agreement enhances cooperative efforts towards establishing a spirit of harmony, peace, and stability between labor and management, to support the timely construction of public works projects. Parties who are involved in a Community Workforce Agreement, and Contractors who assent to work under a CWA, acknowledge that, workforce diversity, and development of local workers for construction careers as a top priority. Also, insuring the timely completion of projects without delay, with skilled workers and agreed- upon procedures, such as labor compliance; holding contractors accountable to paying the correct wages for the work being performed also known as worker misclassification a very common tactic used by out of area and local area contractors. To destroy the competitive bidding process. Misclassification is a felony and goes on, on a regular basis because the contractors know they are not being watched. A CWA make this much harder to do this is one the reason you will hear that CWAs cost 20-25% more. It is the only way a CWA can cost more. The Nonunion Contractor is supposed to be paying the exact same wage as a Union Contractor. On Average a Laborer cost \$10.00 less than a Carpenter or Cement Mason. This is just one example of how the Cheat works.

Thank you for your time Brandon Gors Ventura County Voter

From: Brandon Cosio <BCosio@abcsocal.net>
Sent: Monday, September 14, 2020 1:06 PM

To: ClerkoftheBoard

Subject: Opposition to Community Workforce Agreement (otherwise known as a PLA)-- Please Read during

the meeting.

CAUTION: If this email looks suspicious, DO NOT click. Forward to Spam.Manager@ventura.org

Dear Members of the Board:

I am writing regarding the Community Workforce Agreement (CWA) study submitted by your public works staff. Your staff examined this Item and came up with some notable findings:

- 1. Cost's would go up under a CWA.
- 2. Local workers would be shut out in favor of union workers from LA, Santa Barbara, and San Luis Obispo Counties.
- 3. Ventura County Apprentices trying to get their on the job training would be prevented from working under the proposed CWA.

Bottom line, CWA's increase costs, keep local non-union companies from bidding on projects, restrict the use of a contractor's core workforce, prevents local Apprentices from working on the site, and reduces competition. I strongly urge your Board to reject the use of a CWA.

Best regards,



Brandon Cosio

Membership Recruitment Manager

Associated Builders and Contractors – Southern California 1400 N. Kellogg Dr., Suite A Anaheim, CA 92807

M: 626-390-9171

BCosio@abcsocal.net
#ABCMeritShopProud





From: Brian Waldman <bwaldman@dceelectric.com>

Sent: Monday, September 14, 2020 2:48 PM

To: ClerkoftheBoard Subject: CWA proposal

Dear Members of the Board:

I am writing regarding the Community Workforce Agreement (CWA) study submitted by your public works staff. Your staff examined this Item and came up with some notable findings:

- 1. Cost's would go up under a CWA.
- 2. Local workers would be shut out in favor of union workers from LA, Santa Barbara, and San Luis Obispo Counties.
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Bottom line, CWA's increase costs, keep local non-union companies from bidding on projects, restrict the use of a contractor's core workforce, prevents local Apprentices from working on the site, and reduces competition. I strongly urge your Board to reject the use of a CWA.

Best regards,

Brian Waldman VP Operations

Brian Waldman
DCE Electric Inc. EST. 1981
29033 Avenue Sherman Suite 203
Valencia, CA 91355
bwaldman@dceelectric.com
Cell (661) 373.6988

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From: Bryan Barkley <bryan@barkleyandrosscorp.com>

Sent: Monday, September 14, 2020 1:19 PM

To: Supervisor Huber; ClerkoftheBoard; Bennett, Steve; Long, Kelly; Parks, Linda; Zaragoza, John **Subject:** Opposition to Community Workforce Agreement (otherwise known as a PLA) --Please read during

the meeting

CAUTION: If this email looks suspicious, DO NOT click. Forward to Spam.Manager@ventura.org

Dear Members of the Board:

I am writing regarding the Community Workforce Agreement (CWA) study submitted by your public works staff. Your staff examined this Item and came up with some notable findings:

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Bottom line, CWA's increase costs, keep local non-union companies from bidding on projects, restrict the use of a contractor's core workforce, prevents local Apprentices from working on the site, and reduces competition. I strongly urge your Board to reject the use of a CWA.

Best regards,

Bryan Barkley

Barkley Andross Corp General Contractor- SBA 8(a), WOSB, SB 760-244-4311 Hesperia Office P.O. Box 402302, Hesperia, CA 92340 760-244-8667 Hesperia Fax 714-680-9171 Fullerton Office 1166 E. Valencia Dr., Fullerton, CA 92831 www.BarkleyAndrossCorp.com

UNION ENGINEERING COMPANY, INC. P.O. BOX 1000 VENTURA, CA 93002

(805) 644-3373 Fax (805) 644-3380

September 11, 2020

Members of the Board of Supervisors County of Ventura 800 S. Victoria Avenue Ventura, California 93009

RE: September 15, 2020 Board of Supervisors **Agenda Item 40**: Consideration of a Community Workforce Agreement Between the County of Ventura, Tri-Counties Building & Construction Trades Council and Signatory Craft Councils and Unions for Specified Public Works Contracts

Dear Ventura County Supervisor,

As a contractor that has worked on projects in Ventura county both past and present, I strongly urge you to include the Associated General Contractors of California (AGC) in the negotiations for the Community Workforce Agreement (CWA) should the board vote to move forward with a CWA.

For decades, the county of Ventura has been developed, expanded, and maintained thanks to the work of both union and non-union companies. These companies comply with all labor and construction rules and continue to locally support the economic stimulation of the county.

Government mandated labor agreements (PLAs, PSAs, and CWAs), whether they be project specific, municipality specific, or local workforce specific, should be negotiated with contractor input as the contractor that builds the work is ultimately the only entity held responsible to deliver the project under the terms and conditions of any agreement. Lack of contractor input on such agreements can erode the benefits of the competitive bidding process, and cause resources to be spent on additional administrative requirements rather than actual construction of the project itself. Agencies and their projects directly benefit from the expertise provided by contractors who manage the day-to-day construction process.

Again, **I urge you to include AGC members in the negotiations** if the board decides to move forward with the CWA. AGC and its members are committed to delivering timely projects that stay within budget and adhere to the highest safety standards.

Sincerely,

Ernie Ford President

Union Engineering Company, Inc.

From: Chris Yates <cyates@temppower.com>
Sent: Monday, September 14, 2020 1:04 PM

To: Long, Kelly; ClerkoftheBoard; Bennett, Steve; Parks, Linda; Supervisor Huber; Zaragoza, John

Subject: Opposition to Community Workforce Agreement (PLA)

CAUTION: If this email looks suspicious, DO NOT click. Forward to Spam.Manager@ventura.org

Dear Members of the Board:

I am writing regarding the Community Workforce Agreement (CWA) study submitted by your public works staff. Your staff examined this Item and came up with some notable findings:

- 1. Costs would go up under a CWA.
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The bottom line, CWA's increase costs, keep local non-union companies from bidding on projects, restrict the use of a contractor's core workforce, prevents local Apprentices from working on the site, and reduces competition. I strongly urge your Board to reject the use of a CWA.

Respectfully,

Chris Yates | Director of Operations

8929 Irvine Center Drive, Suite 200 Irvine, California 92618 (800) 748-6997 | 714-719-9549 cell cyates@temppower.com



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September 11, 2020

Members of the Board of Supervisors County of Ventura 800 S. Victoria Avenue Ventura, California 93009

RE: September 15, 2020 Board of Supervisors **Agenda Item 40**: Consideration of a Community Workforce Agreement Between the County of Ventura, Tri-Counties Building & Construction Trades Council and Signatory Craft Councils and Unions for Specified Public Works Contracts

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Sincerely,

Cory Dishman President

Kaiser Air Conditioning & Sheet Metal



918 Mission Rock Rd, Suite B1 Santa Paula, CA 93060 Phone: (805) 648-3486

July 24, 2020

Ventura County Board of Supervisors 800 S. Victoria Avenue Ventura, CA 93009-1940

RE: Opposition to Community Workforce Agreements (Please read at the meeting)

Dear Board of Supervisors:

I am writing regarding the item on Community Workforce Agreements (CWA) on the Ventura County Board of Supervisor related to a referral by Supervisor Zaragoza. As a contractor who would likely bid on County projects, I am strongly opposed to CWAs and urge you to vote NO on this item.

CWAs go by other names and are commonly referred to as Project Labor Agreements (PLAs) and they discriminate against 83% of the California construction workforce that are non-union, including my company. PLAs keep local non-union contractors from working on local projects.

These discriminatory agreements have four things in common:

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These four items found in every PLA, mean that my company will not bid on this project if a PLA is put in place. My employees would have to surrender their personal information to the union hall, my core workforce would be prevented from working on the job even if they are local, my apprentices wouldn't be allowed to be dispatched to the site, and I would have to pay twice into union programs. All of these requirements make it hard to compete and discourage contractor participation.

Bottom line, PLA's increase costs, keep local non-union companies from bidding on projects, restrict the use of my core workforce, require payment of benefits my employees will never get to see, prevents local Apprentices from working on the site, and reduces competition. I strongly urge your Board to reject the use of PLA's.

Best regards,

Trinity Steel Corporation DBA: Con-Sol Enterprises

Craig Brown, Owner

From: Dale Bruhl <dalesr@mec-inc.com>
Sent: Monday, September 14, 2020 2:02 PM

To: ClerkoftheBoard

Subject: CWA

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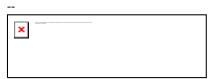
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Sincerely, MEC, Inc.



Dale Bruhl Jr.
Midwest Environmental, Inc.
28757 Glenwood Road
Perrysburg, OH 43551
419 382-9200
fax 419 382-7890

FALCON ROOFING COMPANY

425 Constitution Ave. Suite D. Camarillo, Calif. 93012
Office: (805) 484-7400 Fax: (805) 484 - 9200
Calif. Contractor's License #715753

July 24, 2020

Ventura County Board of Supervisors 800 S. Victoria Avenue Ventura, CA 93009-1940

RE: Opposition to Community Workforce Agreements (Please read at the meeting)

Dear Board of Supervisors:

I am writing regarding the item on Community Workforce Agreements (CWA) on the Ventura County Board of Supervisor related to a referral by Supervisor Zaragoza. As a contractor who would likely bid on County projects, I am **strongly opposed to CWAs and urge you to vote NO on this item**.

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Charles M Parrent,

FALCON ROOFING COMPANY

425 Constitution Ave. Suite D. Camarillo, Calif. 93012 Office: (805) 484-7400 Fax: (805) 484 - 9200 Calif. Contractor's License #715753

July 24, 2020

Ventura County Board of Supervisors 800 S. Victoria Avenue Ventura, CA 93009-1940

RE: Opposition to Community Workforce Agreements (Please read at the meeting)

Dear Board of Supervisors:

As a local employer and taxpayer, I am opposed to the Community Workforce Agreement (CWA) proposed by Supervisor Zaragoza.

First, I am opposed to PLA's because they discriminate against local companies and workers that are not signatory to the union. For example, Apprenticeship programs not affiliated with the union will not be able to dispatch local apprentices. This hurts the development of our local workforce and keeps good hard-working people from receiving their on-the-job-training.

Also, PLAs raise costs on projects by as much as 18%. As a taxpayer, I think we should be doing all we can to increase competition and lower costs on the taxpayer. Any government contractor, as well as the government itself, has a responsibility to the taxpayer to be fiscally responsible.

For these reasons and many more, I urge your board to vote no on the CWA that is proposed.

Thank you,

Charles M Parrent,

Owner Falcon Roofing Company

From: David Crowell <dave@davidcrowellelectric.com>

Sent: Monday, September 14, 2020 3:06 PM

To: ClerkoftheBoard; Bennett, Steve; Long, Kelly; Parks, Linda; Supervisor Huber; Zaragoza, John

Subject: FW: Take Action Now to Save Apprenticeships in Ventura County!

CAUTION: If this email looks suspicious, DO NOT click. Forward to Spam.Manager@ventura.org

Dave Crowell – LEED AP President

18271 McDurmott West Ste. J Irvine, Ca. 92614

714-412-7373 Cell 714-444-3592 Office dave@davidcrowellelectric.com

Celebrating 25 Years



Est. 1995

Dear Members of the Board:

I am writing regarding the Community Workforce Agreement (CWA) study submitted by your public works staff. Your staff examined this Item and came up with some notable findings:

1. Cost's would go up under a CWA.

- 2. Local workers would be shut out in favor of union workers from LA, Santa Barbara, and San Luis Obispo Counties.
- 3. Ventura County Apprentices trying to get their on the job training would be prevented from working under the proposed CWA.

Bottom line, CWA's increase costs, keep local non-union companies from bidding on projects, restrict the use of a contractor's core workforce, prevents local Apprentices from working on the site, and reduces competition. I strongly urge your Board to reject the use of a CWA.

Best regards,

Dave Crowell

From: Dorothy Bi <dorothy@crownelectricalcorp.com>

Sent: Monday, September 14, 2020 1:04 PM

To: ClerkoftheBoard; Bennett, Steve; Long, Kelly; Parks, Linda; Supervisor Huber; Zaragoza, John

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- 2. Local workers would be shut out in favor of union workers from LA, Santa Barbara, and San Luis Obispo Counties.
- 3. Ventura County Apprentices trying to get their on the job training would be prevented from working under the proposed CWA.

Bottom line, CWA's increase costs, keep local non-union companies from bidding on projects, restrict the use of a contractor's core workforce, prevents local Apprentices from working on the site, and reduces competition. I strongly urge your Board to reject the use of a CWA.

Best regards,

Dorothy Bi

13423 Garvey Ave. Baldwin Park, CA 91706

Tel.: (626) 814-1118 Fax: (866) 333-7778



September 14, 2020

Members of the Board of Supervisors County of Ventura 800 S. Victoria Avenue Ventura, California 93009

RE: September 15, 2020 Board of Supervisors **Agenda Item 40**: Consideration of a Community Workforce Agreement Between the County of Ventura, Tri-Counties Building & Construction Trades Council and Signatory Craft Councils and Unions for Specified Public Works Contracts

Dear Ventura County Supervisors,

The Associated General Contractors (AGC) has been the voice of the construction industry since 1920. We represent nearly 1,000 contractors, specialty, and associate member companies and tens of thousands of employees throughout California. We believe our industry is vital to the success of California and our members look to create opportunities to build and strengthen our state.

This letter is to respectfully request that the Associated General Contractors be included in the negotiations for the Community Workforce Agreement (CWA) should the board decide to move forward with the CWA. This request is consistent with the recommendation by Ventura County Public Works Director Jeff Pratt in his letter to your board dated September 15, 2020.

In advocating for our industry members, AGC of California would greatly appreciate the opportunity to address some of the language that is contained in the proposed Community Workforce Agreement to ensure the most successful outcome possible for all parties involved. As noted in Director Pratt's letter "as subject matter experts (referring to contractors), contractors should be included in any discussion/negotiation involving a CWA. Staff feels that the inclusion of the contractors in the CWA negotiation process will reduce unknowns, thereby reducing risk, thereby minimizing the additional costs of doing business under a CWA."

AGC is committed to fair and equitable competition in all private and public construction markets. We believe that the appropriate mechanism for public owners to ensure that employees are paid fair wages and benefits and that all contractors compete on an equal basis is through the requirement of prevailing wages, which ensures a level playing field for all contractors to compete for public work and ensure quality workmanship.



Anytime a company has their procedures being negotiated on their behalf without input, companies can face non-compliance issues. Open shop (non-union) companies will be forced to pay benefits and wages that duplicate existing wages and benefits that are already being paid to their employees. Union companies can also experience significant issues around these agreements, such as jurisdictional disputes that often arise under a CWA. These issues and others can ultimately deter companies from bidding on projects, creating less competition and increasing bid pricing.

AGC of California is neutral in our labor representation – we represent both union and open shop companies, both of which are handled by our association with the same approach. AGC also supports the county in its efforts to engage and employ local companies and residents, and with the right education and partnerships, those goals can be obtained through neutral workforce development and industry engagement.

Again, I urge you to include AGC members in the negotiations if the board decides to move forward with the CWA. AGC and its members are committed to delivering timely projects that stay within budget and adhere to the highest safety standards. Should you have any questions, please do not hesitate to reach out to me via email at garciae@agc-ca.org or via cell at (818) 294-4038.

Sincerely,

Elias Garcia

Regional Government Affairs Manager, Southern CA

Associated General Contractors of California



Dear Members of the Board:

I am writing regarding the Community Workforce Agreement (CWA) study submitted by your public works staff. Your staff examined this Item and came up with some notable findings:

- 1. Cost's would go up under a CWA.
- 2. Local workers would be shut out in favor of union workers from LA, Santa Barbara, and San Luis Obispo Counties.
- 3. Ventura County Apprentices trying to get their on the job training would be prevented from working under the proposed CWA.

Bottom line, CWA's increase costs, keep local non-union companies from bidding on projects, restrict the use of a contractor's core workforce, prevents local Apprentices from working on the site, and reduces competition. I strongly urge your Board to reject the use of a CWA.

Best regards, Floyd Auten

From: goswald <goswald@grdconstruction.com>
Sent: Monday, September 14, 2020 2:18 PM

To: ClerkoftheBoard

Cc: Bennett, Steve; Long, Kelly; Parks, Linda; Supervisor Huber; Zaragoza, John

Subject: Proposed Community Workforce Agreement (CWA) - Board meeting 9/15/20 Agenda Item 40

(Please read at the meeting)

Dear Board of Supervisors,

Please accept the recommendation of the Director of the Public Works Agency in his letter to you dated September 15, 2020, and do not direct any further action regarding the proposed CWA.

I have been a resident of, and general contractor in Ventura County for more than forty years and have always vehemently opposed the use of PLA's or so called CWA's. These agreements are favorable only to the union trust funds and unemployed union workers. They provide no benefits to the local non union contractors and subcontractors or their labor forces. Further, projects performed with PLA's/CWA's increase the cost impact on Ventura County tax paying residents due to higher project costs and governmental administrative expenses.

All of these issues and more have been adequately articulated by Mr. Pratt in his letter to you. Mr. Pratt notes that the proposed agreement is "favorable to the Unions". He further notes that there will be a fewer number of otherwise qualified bidders involved in the bidding process. If you accept these assertions, then the agreement is clearly in conflict with the Public Contract Code, specifically Division 1, which in part states:

DIVISION 1. PURPOSE AND PRELIMINARY MATTERS [100 - 102] (Division 1 added by Stats. 1984, Ch. 42, Sec. 1.)

100.

The Legislature finds and declares that placing all public contract law in one code will make that law clearer and easier to find. Further, it is the intent of the Legislature in enacting this code to achieve the following objectives:

- (a) To clarify the law with respect to competitive bidding requirements.
- (b) To ensure full compliance with competitive bidding statutes as a means of protecting the public from misuse of public funds.
- (c) To provide all qualified bidders with a fair opportunity to enter the bidding process, thereby stimulating competition in a manner conducive to sound fiscal practices.
- (d) To eliminate favoritism, fraud, and corruption in the awarding of public contracts. (Amended by Stats. 1990, Ch. 485, Sec. 2.)

In conclusion, in the event that you decide to direct Mr. Pratt to further report on the use of CWA's or PLA's through open meetings as he suggests, I would welcome the opportunity to be involved in the discussions and/or talk with the Supervisors on an individual basis if required. I also am willing to donate my time as needed to any County committee or discussion group that may be formed in response to your directive.

Thank you for your consideration.

Sincerely,

Garry Oswald President GRD Construction

GREENCOAST LANDSCAPES INC.



P.O. Box 430, Camarillo, CA 93011 Phone: (805)248-5099 Fax: (805)383-6330 Greencoastlandscapes.com

September 10, 2020

Supervisor Kelly Long Chair, Ventura County Board of Supervisors 800 South Victoria Ave Ventura, CA 93009

RE: SUPPORT of Community Workforce Agreement

Dear Madame Chair,

I am writing to express my support of a Community Workforce Agreement enacted by the County of Ventura. As a license General Contractor and owner of GreenCoast Landscapes Inc., I have a positive track record of working collaborative with union craftworkers.

Union labor possess an enhanced skill level that translates into safer and better-quality job performance, with reductions in costs due to lower injury rates and lower likelihood of work having to be redone.

In addition, a CWA would provide more immediate and efficient access to an adequate pool of skilled journey-level workers and apprentices which shields me from frequent labor shortages which can truly create an increase in labor costs. With CWA's labor costs are pre-negotiated and predictable.

Workers from the union hall are highly trained and professional which leads to projects being done on time and on budget. Working under a CWA many times before, I have not experienced added costs due to a CWA. In contrast, my increase in costs have come from using inexperienced non-union labor. The difference is obvious.

Having won many bids from the County of Ventura, I can assure the county of my commitment to continue bidding for jobs when a CWA is in place. CWA's work for me and believe they are in the best interest of the County of Ventura.

Sincerely,

Suan Perez Delgado

CEO

GreenCoast Landscapes Inc.



September 11, 2020

Ventura County Board of Supervisors 800 S. Victoria Avenue Ventura, CA 93009-1940

RE: NOT in Support of a Community Workforce Agreements (Please read at the meeting)

Dear Board of Supervisors:

I am writing regarding the agenda item on Community Workforce Agreements (CWA) as related to a referral by Supervisor Zaragoza and Bennet. I believe it should not be legal for Bennett, and Zaragoza to vote on the CWA if their campaigns receive money from the Unions. As a local environmental contractor for over 30 years who would like to bid on County projects, I urge you to vote NO on this item for the sake of our community and our local work force.

CWAs are commonly referred to as Project Labor Agreements (PLAs) and they discriminate against 83% of the California construction workforce that is non-union, including our local company and our local employees. Ultimately, PLAs keep local non-union contractors, and their employees, from working on local projects.

These discriminatory agreements generally have four things in common:

- They restrict competition and inflate costs. PLAs require contractors to run all labor through a union hall, including a contractor's existing employees. This drives up the costs substantially and burden already strained budgets. Further, if a company unionizes, they will no longer be competitive in other markets, or they will drive up the costs to average consumers.
- 2. **They are unsafe.** When a non-union contractor is required to use union labor, it forces the highly trained contractor employees to work with strangers that will likely not be familiar with the contractor's safety protocols and processes.
- 3. **They benefit unions, not the employees.** PLAs require contractors to pay into union health and retirement plans for non-union workers. This means the contractor is often paying double the health benefits and retirement contributions when employee's will never benefit from the benefits under the union.
- 4. **They discriminate against locals.** For our specialty trade, there is no local apprenticeship program. Because of the highly skilled and dangerous nature of our trade, there is no local hall from which we can draw union labor. We are required to pull asbestos workers from the Local 300 out of Los Angeles.

These four items found in every PLA, mean that my company will not bid on a project if a PLA is put in place. My employees would have to surrender their personal information to the union hall, my core workforce would be prevented from working on the job even if they are local, my apprentices wouldn't be allowed to be dispatched to the site, and I would have to pay twice into union programs. All of these requirements make it hard to compete, discourage contractor participation, drive up costs for everyone and/or prevent locals from working on local projects.

I strongly urge your Board to reject the Community Workforce Agreement.

Best regards,

James G. Mier General Manager

From: John Creighton < jcreighton@bergelectric.com>

Sent: Monday, September 14, 2020 3:21 PM

To: Bennett, Steve; Long, Kelly; Parks, Linda; Supervisor Huber; Zaragoza, John; ClerkoftheBoard

Subject: Opposition to Community Workforce Agreement (otherwise known as a PLA) --Please read during

the meeting

CAUTION: If this email looks suspicious, DO NOT click. Forward to Spam.Manager@ventura.org

Dear Members of the Board:

I am writing regarding the Community Workforce Agreement (CWA) study submitted by your public works staff. Your staff examined this Item and came up with some notable findings:

- 1. Cost's would go up under a CWA.
- 2. Local workers would be shut out in favor of union workers from LA, Santa Barbara, and San Luis Obispo Counties.
- 3. Ventura County Apprentices trying to get their on the job training would be prevented from working under the proposed CWA.
- 4. As a 42 year resident of Ventura county with 34 years the electrical trade I find it disturbing that myself and countless others would be prevented from working on county projects or forced to pay into a union to do so.

Bottom line, CWA's increase costs, keep local non-union companies from bidding on projects, restrict the use of a contractor's core workforce, prevents local Apprentices from working on the site, and reduces competition. I strongly urge your Board to reject the use of a CWA.

Best regards,

John Creighton

John Creighton

General Superintendent

d: 310-912-7081 m: 424-264-3133

a: 5142 Clareton Dr., Suite 140 Agoura Hills, CA 91301 w: www.bergelectric.com e: jcreighton@bergelectric.com





September 13, 2020

Supervisor Kelly Long Chair, Ventura County Board of Supervisors 800 South Victoria Ave Ventura, CA 93009

RE: SUPPORT of Community Workforce Agreement

Dear Supervisor Long,

I am writing to express my support for the Community Workforce Agreement for all County of Ventura and all County Dependent Special Districts Public Works Projects.

As a professional tradesman, I believe a CWA would provide more immediate openings for individuals looking to start a career in the trades and contractor resources to access an adequate pool of skilled journey-level workers and apprentices.

Throughout my career, often, I have had to commute to distant areas to find sustainable employment allowing me to earn a decent livable wage and provide good benefits for my family and myself. A Community Workforce Agreement would help ensure that more local skilled tradesmen and apprentices would be afforded the opportunity to work closer to home thus granting them more precious time to be involved in the lives of their loved ones, be more active in their communities, and ultimately spend their earnings within the local economy. This agreement ensures that better opportunities are granted to local disadvantaged residents, at risk youth, women, and Veterans alike. Your decision will aid in offering a growing, diverse, and competitive workforce in doing the work where the projects are built with pride and dignity. I ask that you please consider building better community wealth and vote YES to approve the Community Workforce Agreement."

Thank you,

Kenny Valentine

Voting resident of Ventura County



9/14/2020

County of Ventura Board of Supervisors

Re: Agenda Item 40, Advantages and Disadvantages of a CWA

Honorable Board Members,

I have written to the Board in the past in opposition to the CWA Agreement that has been proposed.

I have now had time to read and digest as much as possible and on re-reading the proposed "Community Workforce Agreement", I am even more convinced it is not something that will guarantee any more local participation by local contractors or local employees than we currently have. As much as I respect our Union representatives and employees, I am also more convinced than ever that it will absolutely add excessive overhead as well as some direct costs to any project that it subject to the agreement.

I have lived 54 of my 56 years here in Ventura County. As a second-generation specialty contractor, I am proud of what my parents have grown from the ground up and my brothers and I continue to nurture for our employees and their families as well as ourselves. Making a profit, producing quality results and being a respectable contractor is not easy. We, as a community, are very fortunate to have many here in Ventura County that fit that description, both Union and Merit/Open Shop.

The CWA (1) creates an unlevel playing field, (2) reduces pay for those Open Shop employees because the benefits they would receive will be kept by the unions (3) adds unnecessary administrative and legal costs to projects (3) only provides for 30% local participation and includes Los Angeles County employees as well as Veterans from anywhere.

Let us focus on getting more emphasis on construction trades education in our K-12 and Community College Districts to help keep our much-needed workforce development process moving forward for all our local construction contractors.

Respectfully,

Laurie Bennett Vice President Arbee, Inc.



"A Family of Family-Owned Companies"















Building Industry Liaison South Central Coast 6772 Shakespeare Way Ventura, CA 93003 Phone 805.290.0691

eklundproperties@gmail.com

Steve.Bennett@ventura.org kelly.long@ventura.org Linda.Parks@ventura.org supervisor.huber@ventura.org John.Zaragoza@ventura.org

September 14, 2020

Ventura County Board of Supervisors 800 S. Victoria Avenue Ventura, CA 93009-1940

RE: ITEM 40 Opposition to Community Workforce Agreements

Dear Board of Supervisors:

As a local taxpayer, I am opposed to the Community Workforce Agreement (CWA) proposed by Supervisor Zaragoza.

Any government contractor, as well as the government itself, has a responsibility to the taxpayer to be fiscally responsible. We should be doing all we can to increase competition and support our local contractors.

There are existing qualifications and requirements in place for contractors that bid public work projects. The workforce, means + methods, prevailing wage, and schedule are determined by the scope of work and contract.

If a project is to be on time and budget, a project must have complete plans and a realistic schedule. This has nothing to do with unions and everything to do with planning and communication between the design team, client, contractors, engineers, and architects.

A CWA is a solution to a problem that does not exist.

Regards,

Lisa Eklund

Dr. Grayson Pomeroy, D.C.

4517 Market, Suite One Ventura, CA 93003 September 10, 2020 Excellent Care with Personal Concern

Telephone: (805) 650-5929

Fax: (805) 650-5947

Ventura County Board of Supervisors 800 S. Victoria Avenue Ventura, CA 93009-1940

RE: Opposition to Community Workforce Agreements (Please read at the meeting)

Dear Board of Supervisors:

I am writing regarding the item on Community Workforce Agreements (CWA) on the Ventura County Board of Supervisor related to a referral by Supervisor Zaragoza. As a tax payer and concerned citizen, I am strongly opposed to CWAs and urge you to vote NO on this item.

CWAs go by other names and are commonly referred to as Project Labor Agreements (PLAs) and they discriminate against 83% of the California construction workforce that are non-union. There should not be a "corner on the market" where PLAs keep local non-union contractors from working on local projects.

These discriminatory agreements have four things in common:

- 1. Require contractors to run all labor through the union hall, including a contractor's existing employees.
- 2. When a non-union contractor is required to use union labor, it forces the contractor to invite workers onto the job site that may not be familiar with the contractor's safety protocols and processes.
- Require contractors to pay into union health and retirement plans for non-union workers.
 This means the contractor is often paying double the health benefits and retirement contributions, when employees will never profit from the benefits under the union.
- 4. Prevents other local Apprenticeship programs from dispatching apprentices to the worksite, even if the contractor is already affiliated with an Apprenticeship program.

Bottom line, PLA's increase costs, keep local non-union companies from bidding on projects, restrict the use of core workforce, require payment of benefits contractor's employees will never get to see, prevents local Apprentices from working on the site, and reduces competition. I strongly urge your Board to reject the use of PLA's.

Sincerely

Dr. Eric G Mortensen, DC

4517 Market St, #1 Ventura, CA 93003

From: Matt LaVere <

Sent: Monday, September 14, 2020 3:27 PM

To: ClerkoftheBoard

Cc: Bennett, Steve; Long, Kelly; Parks, Linda; Zaragoza, John; Supervisor Huber

Subject: Public comment on Item #40 -- please read at meeting

September 14, 2020

Supervisor Kelly Long Chair, Ventura County Board of Supervisors 800 South Victoria Ave Ventura, CA 93009

RE: SUPPORT of Community Workforce Agreement

Dear Madame Chair and Honorable Supervisors,

As the Community Workforce Agreement (CWA) coming before you tomorrow will have impacts far beyond the current Board term, I am writing to you as the incoming District 1 Supervisor to express my total support for the Agreement. I believe it should enacted by the County of Ventura for the reasons stated below.

Not only does the CWA rightfully focus on local jobs, but union laborers also possess an enhanced skill level and work performed under the CWA project rules will translate into safer and better-quality projects and job performance.

Men and women from the union hall are highly trained and professional which leads to projects being done on time and on budget. And by focusing on local workers, we will keep tax dollars circulating in the local economy (thus the County will get a return on its investments through local taxes). The focus on local workers is also a benefit to our environment as hiring local workers will reduce out of town commuters and traffic. This will support the County's significant efforts to reduce greenhouse gas emissions and lower our carbon footprint.

I firmly believe that enacting the CWA is in the best interests of the County, and hope it will be passed at tomorrow's Board meeting.

Respectfully,

Matt LaVere

September 11, 2020

Supervisor Kelly Long Chair, Ventura County Board of Supervisors 800 South Victoria Ave. Ventura, CA 93009

RE: SUPPORT of a CWA Agreement for the County of Ventura

Dear Madame Chair:

My name is Manuel Guzman and I am the owner of a new company in the county of Ventura, M.B. Remodeling.

I am writing you in full support of a Community Workforce Agreement for the County of Ventura. I feel it will create many new opportunities for my company and my workers. Many agencies and projects across the state utilize these agreements to ensure that local contractors, vendors, and workers are being utilized on these projects. An example of this would be the new Rams Stadium. Five billion dollars of work stayed among the local workers, vendors, and contractors by utilizing one of these agreements.

Therefore, I am in full support. Please move forward with a CWA.

Sincerely,

Manuel Guzman



September 11, 2020

Members of the Board of Supervisors County of Ventura 800 South Victoria Ave Ventura, CA 93009

RE: SUPPORT of Community Workforce Agreement (CWA)

Dear Ventura County Supervisor,

We are writing to express our support for a Community Workforce Agreement (CWA) being considered by the County of Ventura. As a union signatory General Engineering Contractor located and performing work in the County, we have a positive track record of working collaboratively with union craft workers. For decades, the County of Ventura has been developed, expanded, and maintained thanks to the work of union contactors. These companies comply with all labor and construction rules, and continue to locally support the economic stimulation of the county. I strongly urge you to include the Associated General Contractors of California (AGC) and the expertise of their member companies in the negotiations for the CWA.

Union labor possess enhanced skill levels that translates into safe and high-quality outcomes, with reductions in cost due to lower injury rates and lower likelihood of having to rework or gain acceptance of poor quality work. In addition, a CWA would provide access to an adequate pool of skilled journey-level workers and apprentices, shielding us from frequent labor shortages. Workers from the union hall are highly trained and professional which leads to projects being done on time and on budget.

Having worked under CWAs in other municipalities many times before, we have not experienced increased or onerous costs due to any CWA. Government mandated labor agreements (PLAs, PSAs, and CWAs), whether project specific, municipality specific, or local workforce specific, should be negotiated with contractor input. Agencies and their projects can directly benefit from the expertise provided by union contractors who manage the day to day construction process.

Again, I urge you to include AGC members in the negotiations as the board moves forward with the CWA. AGC and its members are committed to delivering timely projects that stay within budget and adhere to the highest standards. Having won many bids from the County of Ventura, we can assure the county of our commitment to continue bidding for projects after your CWA is formally in place. CWAs work for us and we believe they are in the best interest of the County of Ventura.

Sincerely,

Jim Blois

Jim Blois CEO/President Blois Construction Inc.

From: Mike O <mikeo@shorelinemetal.com>
Sent: Monday, September 14, 2020 5:26 AM

To: ClerkoftheBoard **Subject:** Agenda Item 40

September 11, 2020

Members of the Board of Supervisors County of Ventura 800 S. Victoria Avenue Ventura, California 93009

RE: September 15, 2020 Board of Supervisors **Agenda Item 40**: Consideration of a Community Workforce Agreement Between the County of Ventura, Tri-Counties Building & Construction Trades Council and Signatory Craft Councils and Unions for Specified Public Works Contracts

Dear Ventura County Supervisor,

As a contractor that has worked on projects in Ventura county both past and present, I strongly urge you to include the Ventura County Contractor's Association (VCCA) in the negotiations for the Community Workforce Agreement (CWA) should the board vote to move forward with a CWA.

For decades, the county of Ventura has been developed, expanded, and maintained thanks to the work of both union and non-union companies. These companies comply with all labor and construction rules and continue to locally support the economic stimulation of the county.

Government mandated labor agreements (PLAs, PSAs, and CWAs), whether they be project specific, municipality specific, or local workforce specific, should be negotiated with contractor input as the contractor that builds the work is ultimately the only entity held responsible to deliver the project under the terms and conditions of any agreement. Lack of contractor input on such agreements can erode the benefits of the competitive bidding process, and cause resources to be spent on additional administrative requirements rather than actual construction of the project itself. Agencies and their projects directly benefit from the expertise provided by contractors who manage the day-to-day construction process.

Again, I urge you to include VCCA members in the negotiations if the board decides to move forward with the CWA. AGC and its members are committed to delivering timely projects that stay within budget and adhere to the highest safety standards.

Sincerely,

Thank You For Your Time, Micheal Owens President, Shoreline Constructors, Inc. Cell: (805) 340-1214

From: richard estrada <

Sent: Saturday, September 12, 2020 1:06 PM

To: Long, Kelly

Hello my name is Richard Estrada I've been a union carpenter for 20 years out of the local 805 here in Camarillo , and I've always had to spend time away from home to commute hours out of my way ,so the point I would like to make is that it would be nice to be a more dependable father with my time for my Family having the chance to work local union jobs . Thank you in support of the CWA

From: robert fallon <r

Sent: Monday, September 14, 2020 5:28 AM

To: Long, Kelly Subject: Kelly Long

Good Evening Madame Chair 09/14/2020

A CWA enhances cooperative efforts towards establishing a spirit of harmony, peace, and stability between labor and management, to support the timely construction of public works projects. Parties who are involved in a Community Workforce Agreement, and Contractors who assent to work under a CWA, acknowledge that, workforce diversity, and development of local workers for construction careers as a top priority. Also, insuring the timely completion of projects without delay, with skilled workers and agreed- upon procedures, such as labor compliance; holding contractors accountable to paying the correct wages for the work being performed also known as worker misclassification a very common tactic used by out of area and local area contractors. To destroy the competitive bidding process.

Misclassification is a felony and goes on, on a regular basis because the contractors know they are not being watched. A CWA make this much harder to do this is one the reason you will hear that CWAs cost 20-25% more. It is the only way a CWA can cost more. The Nonunion Contractor is supposed to be paying the exact same wage as a Union Contractor. On Average a Laborer cost \$10.00 less than a Carpenter or Cement Mason.

Thank you for your time Rob Fallon Ventura County Voter

kelly.long@ventura.org



September 14, 2020

Ventura County Board of Supervisors 800 S. Victoria Avenue Ventura, CA 93009

RE: Item 40 Opposition to Community Workforce Agreements, do not shut out local workers (Please read during the meeting)

Dear Board of Supervisors:

I am writing regarding the staff response to the study of a Community Workforce Agreement (CWA) on your agenda. After reading the staff report, they highlight several problems with the CWA, and we agree that the Ventura County Board of Supervisors should not move forward with a CWA at this time. Furthermore, after reading over the staff report it appears that the proposed CWA would create higher costs and lead to less local hire. Therefore, we urge your board to halt moving forward with a CWA at this time.

There were many items that stood out in the staff report that are worth discussing. First, we wanted to highlight the definition of local and the fact that the limit of three core workers in the proposed PLA creates an environment that would lead to more workers outside Ventura County working on projects. For example, if a local contractor is working on a job and their employees are all local, they would be limited to using only three local workers. In addition, because the unions would be allowed to dispatch from LA, San Luis Obispo, and Santa Barbara Counties it is possible those workers would have preference over a Ventura County worker.

Staff provided several examples where the CWA will lead to cost increases. Not only do they point out that administrative costs would increase just to implement and monitor the PLA, but also many examples of construction costs increasing were provided.

Last, should your board decide to move forward with discussing a CWA, our organization formerly requests a seat at the table to provide the needed expertise your staff is requesting in negotiating the CWA.

Once again, we urge your board to take the opportunity today to end discussions on the CWA. Ventura County taxpayers and construction workers would be worse off if a CWA were implemented.

Best regards,

Kevin Garrett
President / CEO

Associated Builders and Contractors Southern California Chapter

THE STATE OF THE S

VENTURA COUNTY ELECTRICAL

JOINT APPRENTICESHIP TRAINING PROGRAM

201 BERNOULLI CIRCLE – UNIT A OXNARD, CA 93030 (805) 604-1155 – FAX (805) 604-1166



September 15, 2020

TO: The Ventura County Board of Supervisors

RE: Proposed Community Workforce Agreement between the County of Ventura and the Tri-County Building Trades Council

My name is Steve Earhart; I live in the City of Camarillo, and I am a lifelong resident of Ventura County. I am the Training Director of the Ventura County Electrical Apprenticeship Program.

I SUPPORT the Proposed Community Workforce Agreement between the County of Ventura and the Tri-County Building Trades Council

As Training Director of the Ventura County Electrical Apprenticeship Program, I represent more than 80 electrical apprentices who live and work in Ventura County.

Since apprenticeship is comprised of both classroom instruction and on-the-job training it is imperative that we ensure that Ventura County Public Works Projects are completed using apprentices from the various apprenticeship programs located in Ventura County.

This Community Workforce Agreement would help to ensure that Ventura County Public Works Projects provide training opportunities for the hundreds of Ventura County Residents who are learning a skilled trade in construction.

I ask that you consider approval of this proposed agreement.

Thank you for your time and support of local residents and labor,

Steve Earhart

Training Director

From: Steve Rowe <steve@staplesconstruction.com>

Sent: Monday, September 14, 2020 8:22 AM

To: ClerkoftheBoard Subject: Agenda Item 40

CAUTION: If this email looks suspicious, DO NOT click. Forward to Spam.Manager@ventura.org

September 11, 2020

Members of the Board of Supervisors County of Ventura 800 S. Victoria Avenue Ventura, California 93009

RE: September 15, 2020 Board of Supervisors **Agenda Item 40**: Consideration of a Community Workforce Agreement Between the County of Ventura, Tri-Counties Building & Construction Trades Council and Signatory Craft Councils and Unions for Specified Public Works Contracts

Dear Ventura County Supervisor,

As a contractor that has worked on projects in Ventura county both past and present, I strongly urge you to include the Ventura County Contractor's Association (VCCA) in the negotiations for the Community Workforce Agreement (CWA) should the board vote to move forward with a CWA.

For decades, the county of Ventura has been developed, expanded, and maintained thanks to the work of both union and non-union companies. These companies comply with all labor and construction rules and continue to locally support the economic stimulation of the county.

Government mandated labor agreements (PLAs, PSAs, and CWAs), whether they be project specific, municipality specific, or local workforce specific, should be negotiated with contractor input as the contractor that builds the work is ultimately the only entity held responsible to deliver the project under the terms and conditions of any agreement. Lack of contractor input on such agreements can erode the benefits of the competitive bidding process, and cause resources to be spent on additional administrative requirements rather than actual construction of the project itself. Agencies and their projects directly benefit from the expertise provided by contractors who manage the day-to-day construction process.

Again, I urge you to include VCCA members in the negotiations if the board decides to move forward with the CWA. AGC and its members are committed to delivering timely projects that stay within budget and adhere to the highest safety standards.

Sincerely,



Steve Rowe Estimator / Project Manager

Staples Construction steve@staplesconstruction.com www.staplesconstruction.com direct +1 (805) 535-7471 | cell +1 (805) 223-1434 main +1 (805) 658-8786 | fax +1 (805) 658-8785



Troy's Ornamental Iron Craft

8150 Electric Avenue Stanton, Ca, 9080 Phone: (949) 587-9604 Fax: (949) 587-9648

Supervisor Kelly Long Chair, Ventura County Board of Supervisors 800 South Victoria Ave Ventura, CA 93009

RE: SUPPORT of Community Workforce Agreement (CWA)

Dear Madame Chair,

We are writing to express our support for a Community Workforce Agreement (CWA) being considered by the County of Ventura. We would like to ask you to expand opportunities for contractors and the expertise of their employees, in your negotiations for the CWA. Union labor possess enhanced skill levels that translates into safe and high-quality outcomes, with reductions in cost due to lower injury rates and lower likelihood of having to rework or gain acceptance of poorquality work. In addition, a CWA would provide access to an adequate pool of skilled journeyman-level workers and apprentices. Workers from the union hall are highly trained and professional which leads to projects being done on time and on budget.

Having worked under CWAs in other municipalities many times before, we have not experienced increased or onerous costs due to any CWA. Government mandated labor agreements (PLAs, PSAs, and CWAs), whether project specific or municipality specific should consider contractor feedback along with research data. Agencies and their projects can directly benefit from the expertise provided by union contractors who manage the day to day construction process.

Again, we urge you to consider local construction workers as the board moves forward with the CWA. Our company and union workers are committed to delivering timely projects that stay within budget and adhere to the highest standards. CWAs work for us and we believe they are in the best interest of the County of Ventura.

Sincerely,

Troy's Ornamental Iron Craft Mansour Rad Wansour Rad

WEST COAST PUBLIC WORKS, INC.



GENERAL ENGINEERING CONTRACTOR - LIC # 949582 20058 VENTURA BLVD. #318 WOODLAND HILLS, CA 91364 (888) 646-6411 FAX: (818) 206-4423

September 14, 2020

Supervisor Kelly Long Chair, Ventura County Board of Supervisors 800 South Victoria Ave Ventura, CA 93009

RE: SUPPORT of Community Workforce Agreement

Dear Madame Chair,

I am writing to express my support of a Community Workforce Agreement enacted by the County of Ventura. As a license General Contractor and owner of Westcoast Public Works, Inc., I have a positive track record of working collaborative with union craftworkers.

Union labor possess an enhanced skill level that translates into safer and better-quality job performance, with reductions in costs due to lower injury rates and lower likelihood of work having to be redone.

In addition, a CWA would provide more immediate and efficient access to an adequate pool of skilled journey-level workers and apprentices which shields me from frequent labor shortages which can truly create an increase in labor costs. With CWA's labor costs are pre-negotiated and predictable.

Workers from the union hall are highly trained and professional which leads to projects being done on time and on budget. Working under a CWA many times before, I have not experienced added costs due to a CWA. In contrast, my increase in costs have come from using inexperienced non-union labor. The difference is obvious.

Having won many bids from the County of Ventura, I can assure the county of my commitment to continue bidding for jobs when a CWA is in place. CWA's work for me and believe they are in the best interest of the County of Ventura.

Sincerely,

Limor Rotholz, CEO / President, WCPW